

JOB DESCRIPTION: Insurance Advisor (Multi Lingual)

What's Ditto?

Ditto is part of the Finshots family, home to one of India's top financial newsletters with over 500,000+ subscribers. Backed by Zerodha, India's largest stockbroker, we're on a mission to make insurance simple, accessible, and empowering for everyone. With LinkedIn Top Startup awards in 2022 and 2023, we're transforming the world of insurance — and we'd love you to join us on the journey.

Why Ditto?

- **No Sales Pitch:** We're not here to push products. Our advisors give honest, unbiased guidance — we tell people what we'd do if we were in their shoes. *Ditto! Get it?*
- **30-Minute Consultations:** Quality advice takes time. We offer our clients undivided attention.
- **Zero Spam:** We respect clients' time and privacy. You'll only speak with people who've reached out to us.
- **Free Consultations:** No fees, no sales pressure. Just genuine advice.

Roles and Responsibilities (Insurance Advisor - Falcon)

As a Falcon, you'll focus on in-depth client interactions, giving you the opportunity to truly understand their unique situations and guide them toward the best solutions. The typical working hours are from 10 am to 8 pm, with plenty of breaks built in, so you can recharge between calls and bring your best to every conversation.

This role is ideal for those who thrive in a people-centric environment, love explaining complex ideas in simple terms, and enjoy building strong rapport over phone calls. If you're a natural communicator with great listening skills, Team Falcon will feel like home

Experience and Skills:

Great Communication Skills: You're clear, empathetic, and comfortable talking to people from all walks of life.

Attention to Detail: In the world of insurance, every detail counts.

Language Skills: Confidence in English and Kannada/Telugu/Tamil.

Tech Savvy: You're comfortable using basic digital tools.

Persuasive Ability: You guide people towards smart decisions with your influential skills.

Perks and Benefits:

- Remote work
- Comprehensive health insurance coverage for you and your family
- Term Insurance coverage
- CTC - 4,54,600 LPA (Fixed) + incentives
- Opportunity to lead new sales initiative